

# FALL 2023 SALESPERSON'S 75 HOUR PRELICENSE COURSE

SESSION	DAY	DATE	TIME	CHAPTER/TOPIC
1	Monday	08/07/2023	6:30pm-10:00pm	Introduction/Orientation
2	Thursday	08/10/2023	6:30pm-10:00pm	Ch. 1 Property
3	Monday	08/14/2023	6:30pm-10:00pm	Ch. 2 Rights
4	*Thursday	08/17/2023	6:30pm-10:00pm	Self Guided Study
5	Tuesday	08/22/2023	6:30pm-10:00pm	Ch. 3 Ownership
6	Thursday	08/24/2023	6:30pm-10:00pm	Ch. 4 Transfer
7	Monday	08/28/2023	6:30pm-10:00pm	Ch. 5 Government
8	Thursday	08/31/2023	6:30pm-10:00pm	Ch. 6 Agency
9	Tuesday	09/05/2023	6:30pm-10:00pm	Ch. 7 Contracts
10	Thursday	09/07/2023	6:30pm-10:00pm	Ch. 8 Leases
11	Monday	09/11/2023	6:30pm-10:00pm	MIDTERM REVIEW
12	Thursday	09/14/2023	6:30pm-10:00pm	MIDTERM EXAM
13	Monday	09/18/2023	6:30pm-10:00pm	Ch. 10&11 Value/Practical
14	Thursday	09/21/2023	6:30pm-10:00pm	Ch. 12&13 Finance/Practical
15	Monday	09/25/2023	6:30pm-10:00pm	Ch. 14 Seller's Cost
16	Thursday	09/28/2023	6:30pm-10:00pm	Ch. 15 Buyer's Cost
17	Monday	10/02/2023	6:30pm-10:00pm	Ch. 16 License Law
18	Wednesday	10/04/2023	6:30pm-10:00pm	Ch. 17 Rules/Regulations
19	Wednesday	10/11/2023	6:30pm-10:00pm	Ch. 18 Math
20	Monday	10/16/2023	6:30pm-10:00pm	FINAL REVIEW
21	Thursday	10/19/2023	6:30PM-10:00pm	FINAL REVIEW
22	Monday	10/23/2023	5:45pm-10:00pm	FINAL EXAM
23	Thursday	10/26/2023	5:45pm-10:00pm	FINAL EXAM RETAKE

**ALL CLASSES MEET AT:  
1030 JIMMIE DYESS PKWY SUITE 7  
AUGUSTA, GA 30909**

**\*\*SCHEDULE IS TENTATIVE AND SUBJECT TO CHANGE PRIOR TO START OF CLASSES AT SCHOOL'S OPTION. You will receive an introductory email within the week prior to the start of class.**

**TEST DATES!**