

SALESPERSON'S 75 HOUR PRELICENSE COURSE

Fall Session: August 8, 2022 – October 20, 2022

SESSION	DAY	DATE	TIME	CHAPTER&TOPIC
1	Monday	08/08/22	6:30pm-10:00pm	Introduction/Orientation
2	Thursday	08/11/22	6:30pm-10:00pm	Ch. 1 Property Description
3	Monday	08/15/22	6:30pm-10:00pm	Ch. 2 Rights
4	Thursday	08/18/22	6:30pm-10:00pm	Ch. 3 Ownership
5	Monday	08/22/22	6:30pm-10:00pm	Ch. 4 Title Transfer
6	Thursday	08/25/22	6:30pm-10:00pm	Ch. 5 Government
7	Monday	08/29/22	6:30pm-10:00pm	Ch. 6&7 Agency/Practical
8	Thursday	09/01/22	6:30pm-10:00pm	Ch. 8&9 Contracts/Practical
9	Tuesday	09/06/22	6:30pm-10:00pm	Ch. 10&11 Leases/Practical
10	Thursday	09/08/22	6:30pm-10:00pm	MIDTERM REVIEW
11	Monday	09/12/22	6:30pm-10:00pm	MIDTERM EXAM
12	Thursday	09/15/22	6:30pm-10:00pm	Ch. 12&13 Value/Practical
13	Monday	09/19/22	6:30pm-10:00pm	Ch. 14&15 Finance/Practical
14	Thursday	09/22/22	6:30pm-10:00pm	Ch. 16 Seller's Cost
15	Monday	09/26/22	6:30pm-10:00pm	Ch. 17 Buyer's Cost
16	Thursday	09/29/22	6:30pm-10:00pm	Ch. 18 License Law
17	Monday	10/03/22	6:30pm-10:00pm	Ch. 19 Commission Rules
18	Thursday	10/06/22	6:30pm-10:00pm	Ch. 20 Math
19	*Wednesday	10/12/22	6:30pm-10:00pm	FINAL REVIEW
20	Thursday	10/13/22	6:30pm-10:00pm	FINAL REVIEW
22	*Saturday	10/15/22	9:00am-5:00pm	FINAL EXAM SELF REVIEW
23	Monday	10/17/22	5:45pm-10:00pm	FINAL EXAM
24	Thursday	10/20/22	5:45pm-10:00pm	FINAL EXAM RETAKE

**ALL CLASSES MEET AT:
1030 Jimmie Dyess Pkwy. Suite 7
Augusta, GA 30909**

****SCHEDULE IS TENTATIVE AND SUBJECT TO CHANGE PRIOR TO START OF CLASSES AT SCHOOL'S OPTION. You will receive an introductory email at some point during the week prior to the start of class.**

***Instructor's discretion**

TEST DATES! DO NOT MISS!!!